

Good afternoon -

I hope this email finds you and yours safe and healthy.

Without a doubt, it has been a stressful few weeks for all of us. After much anticipation and excitement, we were extremely disappointed to have to cancel the Rails To River XC Mountain Bike Race. I know you were disappointed as well. We're already looking forward to hosting the race the first weekend in May of 2021 and we hope you plan to compete. It's going to be EPIC!!

EX2 Adventures is celebrating our 20th anniversary this year and has put on over 280 events. This year, we have a race calendar filled with 18 cycling, trail running, and multi-sport events. So far this year, we have had to postpone or cancel five of our first six races and more might be cancelled in the very near future. All of our events impact each other as many costs are shared across our events during the year. In addition, many race-specific costs are expended many weeks and sometimes months before a race ever takes place.

EX2 has largely had the same postponement and cancellation policy since its founding. It says that if a race is postponed and the racer can't make the new date, then they receive 100% credit to another race. This is also the case if a race is cancelled. This policy always results in a financial loss for EX2, but we believe the credit policy treats our athletes fairly. Many races across the county do not provide any race credit, deferral, or refund options at all and others charge a fee to defer.

The COVID-19 pandemic will have a very negative impact on the financial health of EX2. With that said, we understand that this situation will be extremely difficult for most small businesses, individuals, and families. For these reasons, we have added two additional options to our cancellation policy.

**With regard to your race entry, you have three options on how to proceed:**

**Option #1 (default):** Roll over, or defer, your entry into the 2021 race and come experience the awesome trails at Lake Fairfax next year!! If you would like this option, then you **do not need to do anything**. You **do NOT need to reply to this email**.

**Option #2:** You can choose to donate your entry to EX2 Adventures. We are including this option because many racers have told us that they would like to donate their entry fee to help support EX2 during this difficult time. Donations are

appreciated, but not expected.

**Option #3:** You can choose to receive a 50% refund of your entry fee. This refund will be placed back on the credit card that you used to register. I sincerely wish the refund option could be more, but to do so would add significant long-term financial risk to EX2 in these unique times.

**I'll assume you are deferring to next year unless I hear from you that you'd like to select option #2 (donate to EX2) or option #3 (50% refund).** If you'd like to select either or those options, just reply to this email and let me know which one you choose.

By helping each other, we will weather this storm, and come out better on the other side. Thank you for your support of EX2. Take good care of yourself and your family.

If you have any questions, please let me know.

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Race with EX2